



JANUS
INTERNATIONAL EUROPE



**YOUR
SELF STORAGE
PARTNER FOR
SUSTAINABLE
SOLUTIONS**





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INTERNATIONAL EUROPE

ABOUT US

Janus International Europe (Janus) is the global leader for self storage solutions, specialising in the consultation, design, manufacture, and installation of self storage units across the world. We are also experts in facility automation and access control – offering the award winning Nokē™ Smart Entry System. Our aim is to add long-term value to facilities and help our global customers throughout their self storage journey.

Since 1990, we've been setting the standard for superior manufacturing and with over 30 years of experience, we've seen it all and done it all. We've strategically partnered with general contractors and other industry experts to position ourselves as the leading self storage solutions provider with exceptional working relationships required for your project.

We are guided by some very strong corporate values and our commitment to ESG best practice is at the core of our business model. Our extensive supply chain network, industry expertise and operational excellence framework enable us to supply ethically and sustainably sourced steel products of the highest quality.

When working with Janus, you're gaining more than industry-leading products and solutions. You're gaining an entire team of experts, who are on call to answer your questions and help tailor the perfect solution for every stage of the self storage life cycle. You'll benefit from our expertise gained on projects around the world. Whether you're a seasoned storage professional or an entrepreneur with an eye for a business opportunity, we have scalable solutions to fit your requirements.



WHY JANUS EUROPE?



THE WORLD'S LARGEST GLOBAL SUPPLIER IN SELF STORAGE

Janus is a leading supplier and manufacturer of self storage products and solutions around the world. Our head office and manufacturing plant are based in the UK, while we also have connections with facilities in the USA, Asia and Australia.

Our capability and capacity allow us to fulfil a range of self storage projects, from new construction projects to updating existing facilities. We have been trusted time after time to deliver the best solutions.



COMPLETE END-TO-END SOLUTION

We deliver a complete end-to-end solution that is a unique combination of a free consultation, design services, manufacture and installation. Covering all your self storage operations while providing an all-inclusive service. Janus will guide you through your self storage journey and support you with after care for your next facility or phase. We are your trusted partner in self storage.

PRODUCTS BUILT TO LAST

Janus invests in continuous research and development to create long-lasting products that will help protect your investment. Using the highest quality raw materials, manufactured with advanced processes and machinery, means our products are durable, secure and maintain their look and functionality. In addition, the consultation and design process provides clients with the highest quality service and maximum saleable space. We are so confident in the quality of our range that we offer a **20-year warranty** on materials manufactured.



EXPERIENCE & KNOWLEDGE

Our team has been working in the industry for over 30 years which means that there isn't much we haven't experienced when it comes to self storage. This enables us to have a wealth of experience and knowledge to professionally deal with any enquiry we receive and we are happy to provide a **free consultation** to our customers.

ENVIRONMENTAL, SOCIAL AND CORPORATE GOVERNANCE

We are building a socially and environmentally responsible business fit for the future. As the world's leading supplier of self storage and access control solutions, Janus is committed to not only offering operational excellence and the highest quality steel products but also protecting the environment. We have made a pledge to reduce our carbon footprint and strive for 100% recyclability.



Janus maintains a business management system designed to meet the requirements of ISO 9001:2015 Quality Management and ISO 14001:2015 Environmental Management standards. We utilise sustainable manufacturing processes involving materials that are long-lasting and highly recyclable.

Janus holds Authorised Economic Operator status and benefits from an exceptionally strong supply chain network. Our raw materials originate from companies that adhere to strict ESG guidelines and our timber suppliers meet the UK Forestry Commission standards (FSC, PEFC) and International standard for wood packaging, ISPM 15. We also participate in the Swedish eBVD Construction Product Declaration initiative, providing transparent information on our range, allowing customers to view the sustainability of products 'from cradle to end of life' of a project.

We can offer GreenCoat Pural BT by SSAB, a pioneering Nordic quality steel product that features a bio-based technology coating with a substantial portion of the traditional fossil oil replaced by Swedish rapeseed oil. This patented solution reduces the environmental footprint, is fully recyclable, and stands at the forefront of sustainable solutions.



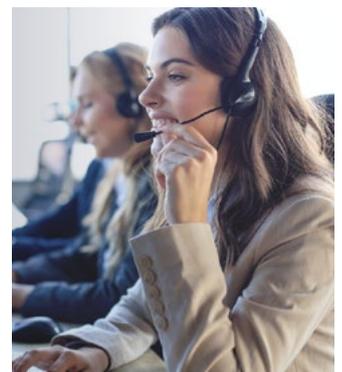
CREATING A COMPETITIVE EDGE THROUGH INNOVATION

The key to our success has been our ability to continually innovate our operations and product range. We constantly seek ways to improve and develop our processes and products to redefine the standard of excellence in everything we do and ensure our customers remain competitive in the industry.



DEDICATED PROJECT MANAGER AND EXPERIENCED TEAM

At Janus we believe in investing in our people to provide the best service for our customers. With over 80 employees in the UK, you will receive a dedicated Project Manager as your main point of contact to guide you through the process. In addition, an experienced team of industry professionals support you from start to finish, and thereafter.



MULTIPLE AWARD WINNER

Janus has been recognised multiple times for product excellence.



»» SERVICES FOR YOU



CONSULTATION

Over 30 years of experience and knowledge to guide you every step of the way.

Our consultation service is completely free. We take time to understand customer needs and commit to making a difference. Whether you're a new entrant to self storage or an existing operator looking for some guidance, our expert advice can help point you in the right direction to protect your long-term investment.

DESIGN

Maximise your saleable space.

Our key strength lies in the design team, with years of experience creating flawless self storage designs. The team is dedicated to delivering the best solution while keeping in mind international building regulations and limitations, giving our clients clear design indications.

Increasing the value of our customers' facilities is important, which is why our designs are tailor-made for each facility. Our team will ensure that every possible corner of your building is used as saleable space.

We constantly develop the way we design and our use of state-of-the-art software enables us to provide the most accurate designs.



MANUFACTURE

Creating long-lasting products to protect your investment.

Janus' manufacturing plant is based in the North East of England in County Durham. Our proximity to major transport links and the busy international ports of Tyne and Hull ensures our products are just days away from your job site in the UK, Europe and beyond.

Accredited with ISO 9001, we maintain high-quality standards. To protect your long-term investment, we are always working on product improvement through research and development. Using the best quality and durable materials, you can be sure that our products are engineered to last.





INSTALLATION

We can help a self storage start-up, a PLC or anything in between.

Whether you require us to construct a major facility, or to simply supply our unique range of steel partitions and doors to install yourself, then Janus is your perfect partner. You will work with a dedicated Project Management Team and Principle Contractor. In addition, all our fitters are fully trained and understand the importance we place on service and quality. Our aim is to always achieve 100% customer satisfaction with 'no compromise'.



SUPPLY ONLY

An alternative solution.

We have several self storage supply only solutions to choose from. This solution is recommended for those who don't require a full installation service. We can provide you with our consultancy service in addition to our supply only solutions.



AT A GLANCE

Choosing a supplier for your self storage requirements can seem like a big decision. You want a company that has both experience and innovation, and that's where Janus comes in.

UNIT PARTITIONS

Durability, quick installation and ease of maintenance characterise our Unit Partitions. Each product integrates to produce a clean, neat appearance that greatly increases the user experience. Our Unit Partitions include the below as standard.



- WALLS
- HEADERS
- KICKER PLATES
- WALL PLATES
- CORNER PROTECTION

ADDITIONAL OPTIONS

These are a range of additional components that we recommend, to provide your partitioning system with extra strength and security and also give your unit a complete finished look.

- SOFFITS
- MESH
- MIDSPAN
- ROLLER DOOR GUIDE BRUSHES
- COLOUR CODED CORNER PROTECTION
- GREENCOAT PURAL BT



DOORS

Tough, secure, attractive and ultra-reliable, these are just some of the words used to describe our door solutions. Complementing our Unit Partitions solution, Janus offers a full line of Roller Doors and Swing Doors in varying sizes for all types of self storage facilities.

- ROLLER DOORS
- FLAT SWING DOORS
- HI-SECURITY PROFILED DOORS
- LOCKS

PARTITION SYSTEMS

Our self-sustaining Partition System is all about maximising saleable area and the efficient division of space.

WHAT'S INCLUDED IN OUR PARTITION SYSTEMS?

- UNIT PARTITIONS
- DOORS
- LOCKERS
- ACCESS CONTROL SYSTEM





LOCKERS

A locker option provides you with an extra range of storage sizes to rent to your customers. By utilising smaller areas and tucking away lockers into unused spaces, your facilities income-generating capacity is maximised, building long-term value.

ACCESS CONTROL SYSTEM



Our Nokē™ Smart Entry System is truly changing the self storage access control game. Our Smart Entry System is a Bluetooth electronic lock and total access control system that allows your customers to easily enter your self storage facility and their unit from a smart device.

MEZZANINE

Creating the ideal floor levels and space with mezzanines, lifts and fire systems. This helps complete the infrastructure of a self storage facility.

- STAIRWAYS
- LIFTS
- FIRE PROTECTION
- EMERGENCY SIGNAGE
- SITE ACCESS GATES



VAULT

The Vault is an original Janus designed unit ideal for creating additional storage in both outdoor and indoor areas. These cost-effective, portable units are suitable for self storage operators as well as any other businesses with unused space. Developed and manufactured in the UK by our in-house storage experts, these durable units are perfect for creating revenue using underutilised space.



OUR HERITAGE

Janus International Europe was formed through the merging of Steel Storage Europe Ltd with Janus International (UK) Ltd in January 2019. Our heritage goes back to the 1990s when Steel Storage was a driving force in the development and growth of the self storage industry in Europe, Australasia and Asia.

We continuously look for opportunities to create, develop and expand our business. This led to the acquisition of Active Supply and Design (CDM) Ltd in 2019.

Steel Storage France, Asia and Australia continue to operate under the Steel Storage brand and are also wholly owned by Janus International Europe Holdings.

Customers around the world benefit from our unrivalled industry expertise and relentless focus on operational excellence.



2021



Janus International becomes a public company on the New York Stock Exchange



Steel Storage Australia acquires **G&M Stor-More**

2020

STEEL STORAGE

Creating value and protecting your investment

Janus International Europe acquires **Steel Storage Australia & Asia**

2019



Janus International Europe is formed. **Steel Storage France** still continues to trade as a separate brand



Janus International Europe acquires **Active Supply & Design (ASD)** which continues to trade as a separate company

2015

STEEL STORAGE

Creating value and protecting your investment

Janus International UK acquired **Steel Storage Europe Ltd** which continues to trade as a separate company

2005



Gliderol Self Storage Solutions the European division of Janus International Group begins trading

2002



Janus International Group starts trading in the USA

1990

STEEL STORAGE

Creating value and protecting your investment

Steel Storage starts trading in Europe, Australia and Asia





w: januseurope.com
e: sales@januseurope.com
t: +44 (0)208 744 9444

